



Core Services Corporation Highlights Robust Oracle Solutions; Maintains Strict Client Data Security Controls in 2009

Core Services Corporation Achieves Seventh Consecutive Year of SAS 70 Type II Compliance

Since 2003, Core Services Corporation ("Core Services") has achieved consecutive annual compliance under the guidelines of American Institute of Certified Public Accountants' Statement on Auditing Standards No. 70 ("SAS 70"), with no exceptions on controls placed in operation or tests of operating effectiveness. The more exhaustive "Type II" audit, applicable to Core Services' Oracle hosting managed service clients, was conducted by New York-based accounting and consulting firm, Eisner LLP.

"Such an impressive achievement is independent confirmation that Core Services' [Oracle hosted clients](#) are in secure hands with Core Services as their strategic partner. Leveraging and harnessing Core Services' application of SAS 70 Type II-compliant best practice processes and operations discipline, that meet

demanding audit criteria within a robust, secure infrastructure, is validation of our clients' confidence and trust in us," says Jim Bistis, Core Services' President and CEO.

Bistis adds, "Core Services' extended track record of successful SAS 70 Type II compliance audits truly distinguishes Core Services as a market leader and sets it apart from less operationally- and financially-sound competitors."

Bistis concludes, "In achieving SAS 70 Type II compliance, Core Services continues to enhance its ability to support companies, who outsource their Oracle Applications, in fulfilling their obligations seamlessly under Sarbanes Oxley, HIPPA, and other strict regulatory requirements."

What is the Statement on Auditing Standards No. 70 ("SAS 70")?

Established by the American Institute of Certified Public Accountants, SAS 70 is a widely recognized auditing standard for service organizations to demonstrate they have adequate controls and processes in place. A service auditor's examination performed in accordance with SAS 70 is widely

recognized because it represents that a service organization has been through an in-depth audit of their control objectives and business activities, which often include controls over information technology and related processes.

Core Services Embraces High Performance HP Blade Server Technology

"In our continuous pursuit of superior Oracle Application hosting services, we wanted to provide clients with high-performance servers featuring remote management capabilities and simplified system administration," says Bimal Doshi, Core Services' Vice President of Operations. "As a result of rigorous analysis of available technologies, Core Services

recently added Hewlett Packard Blade Servers to its stable of high performance servers for Linux and Windows deployments. Tangible benefits include greater core density to enable better Oracle Application performance and a material reduction in physical server footprint and energy consumption, an added bonus, given Core Services' 'green' focus."

Comprehensive Solutions for Oracle Business Intelligence Applications are Newest Addition to Oracle Edge Offerings

Core Services has added Oracle Business Intelligence ("BI") Hosting and Consulting Solutions to its Oracle Edge Product offerings. Oracle's BI applications provide the industry's first integrated, end-to-end Enterprise Performance Management System, including BI foundation and tools.

Core Services' clients will be able to use [Oracle BI Suite Enterprise Edition](#) ("OBIEE") to gain a competitive advantage in today's challenging marketplace. OBIEE provides companies with the ability to convert massive volumes of customer and internal operational data into informed business decisions seamlessly and efficiently.

Featuring a highly scalable, low maintenance, industry-leading architecture, OBIEE provides intelligent analytical tools capable of processing data spanning all enterprise sources, e.g., transaction systems, data warehouses, Online Analytical Processing ("OLAP") databases, and other applications empowering the largest, most complex user communities to take advantage of the power of these comprehensive, decision support systems.

"Core Services is able to deliver Oracle's full spectrum of analytic applications with capabilities such as corporate performance management, interactive dashboarding, and embedded analytic functionality, thus delivering value-added insights across multiple business units," explains Espinoza. "Core Services' consultants can leverage a broad base of BI knowledge and expertise derived from their years of Oracle hosting and consulting experience."

OBIEE Services in Core Services' portfolio include:

- Hosting Services
- Implementation Services
- Production Support
- Oracle BI Application Implementation Services
- Oracle Discoverer Migrations

There is increased pressure to improve profit throughout business units in almost every size and type of organization. Addressing problems reactively through lack of real-time visibility places an organization at a competitive disadvantage. Harnessing available analytical and forecasting tools in order to take advantage of proactive defensive and offensive strategies is widely recognized as essential to future business success.

Espinoza concludes, "Core Services has seasoned BI architects to work with business organizations and technical teams to manage projects smoothly and cost-effectively. This enables our clients to derive more value from their data, with substantial benefits to revenue enhancement, cost control, and implementation of leading edge competitive strategies."

To learn more about Core Services' OBIEE Services, and the rest of the Oracle Edge Product offerings, visit: <http://www.coreservices.com/solutions/oracle-edge-applications.php>.

Continued Commitment to the Oracle Applications Users Group

Since 1999, Core Services enthusiastically has supported the Oracle Applications Users Group's ("OAUG") global mission of providing the tools required to enhance the productivity of the growing family of Oracle Applications users, to maximize their investment, and to influence the quality, usability, and support of Oracle Applications. Recently, Core Services agreed to continue its role as an OAUG 3-Star Partner for the fourth consecutive year. Additionally, Core Services will be a key presenter and exhibitor at OAUG Connection Point® - Dubai, in March 2010, as the event's Platinum Sponsor for the second consecutive year.

Core Services has consistently utilized the OAUG's events to contribute to the Oracle user community. The Collaborate Events are well organized and provide many opportunities for Core Services and other exhibitors to interact with, and present to, the attendees.

By leveraging the OAUG's support and global resources, Core Services provides world-class services and solutions that enable companies to address their Oracle ERP application challenges.

Update on Core Services' R12 Projects

Core Services' Consulting team has been very active with Oracle E-Business Suite ("EBS") R12 upgrades in 2009," says Robert Laughlin, Core Services' Vice President of Consulting and Client Services. "In addition to the successful internal R12 upgrade implementation earlier this year, Core Services has upgraded several hosted clients from EBS 11.5.10 to R12, with an EBS 10.7 to R12 upgrade project underway. Other 2010 R12 upgrades are imminent,

driven by R12's stability and Oracle's November 2010 de-support date for EBS 11.5.10. As an R12 Oracle Accelerate Certified Partner and R12 Oracle Applications Hosting Provider, Core Services uniquely can support the full breadth of Oracle R12 implementation challenges. Typical upgrade duration is approximately three to four months, barring major business process change requirements."

Did you know . . . ?

. . . That the OAUG will be celebrating its 20th anniversary in 2010? The OAUG is one of the software industry's most successful user groups. www.OAUG.com.

. . . That Core Services is a Shooting Star Sponsor and will host a table for the fourth consecutive year at the American Cancer Society's 2010 "Starlight Gala" in Houston? Clients, Partners, and friends are encouraged to join us on the evening of May 8th. Visit www.StarlightGala.org for more information.

. . . That Core Services now has offices on four different continents? Visit our Locations page to learn more: <http://www.coreservices.com/contactus/locations.php>.

. . . That Core Services won the "OAUG Exhibitor Best In Show Award 2007" in Las Vegas for its booth presentation and staff? Maybe the second trip to Las Vegas in 2010 will produce the next Best in Show award!

<http://www.coreservices.com/events/CorePress20.pdf>.

. . . That Core Services' website has been translated into Arabic? Check out the "[Language Icon](#)" at the top of our website and click on "Arabic." (Keep checking back as we add more languages in the future.)

Upcoming Events:



April 18-22, 2010
Mandalay Bay Convention Center
Las Vegas, Nevada, USA

About COLLABORATE 10

The Independent Oracle Users Group ("IOUG"), the Oracle Applications Users Group ("OAUG"), and Quest International Users Group ("Quest"), present COLLABORATE 10, Technology and Applications Forum for the Oracle Community. As an educational conference, COLLABORATE 10 helps users of the full family of Oracle business applications and database software gain greater value from their Oracle investments. Created by and for customers, COLLABORATE 10 offers an expert blend of customer-to-customer interaction and insights from technology visionaries and Oracle strategists. Visit Core Services in the Exhibit Hall at Booth #2024. More information: <http://oaug.collaborate10.com/>.



March 17-18, 2010 at The JW Marriott
Dubai, UAE

For the second consecutive year, Core Services will be the Platinum Sponsor for OAUG's Connection Point 2010 in Dubai. The [Oracle Applications Users Group](#) and Oracle Corporation will team up to deliver OAUG Connection Point - Dubai, an in-depth two-day forum. Customers and users are invited to attend, collaborate, and train with educators and executives from around the world. A team of renowned speakers and Oracle executives will lead compelling sessions and discussions on these topics:

- Oracle New Features/Future Directions
- Fusion Middleware 11g
- Applications Architecture and Infrastructure
- Customer Relationship Management ("CRM")
- Human Resources
- Projects

Learn more about this event: <http://www.oaug.com/conferencesandeducation/conferences/2010/cpdubai/>.

Core Services Partner Lead Registration

Core Services embraces and rewards its partners, who are a key component of our continued success. Prospective corporate or individual partners, who will be compensated up to a 5% referral fee, can register

new hosting and consulting opportunities for Core Services at:
<http://www.coreservices.com/partners/partnerregistration.php>.



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